Firearmdesk
ESTATE FIREARM ADMINISTRATION

CUSTODY PARTNER PROGRAMME
All nine provinces

Hold estate firearms under your own licence. We handle the estate.

Attorneys and executors refer estate firearms to us. You keep them in your safe; we deal with the executor, the documents and the invoicing.

R200
Per firearm received
Each firearm booked into your custody

R110 / month
Per firearm stored
From day 15; founding partners also get R51 per firearm

10%
When a firearm sells
Through your shop, minimum R400; you deduct it, nothing else is deducted

- **Also R200 a firearm surrendered, once, however many trips.** You never carry it to the police.
- **Paid by Firearmdesk 15 days after month end, whether or not the estate has paid.** Amounts ex VAT.

WHAT YOU NEED

- **A current dealer's licence**
  For the premises where the firearms are kept
- **A safe or strongroom**
  The one specified on your licence
- **Your business insurance**
  The cover you already have for fire and theft at your premises; up to R100,000 of our firearms until we confirm it covers staff theft

WHAT WE TAKE OFF YOUR HANDS

- **The executor and the family**
  All contact, up to the signed instruction
- **The estate's documents**
  Checked before any firearm moves
- **Invoicing and chasing payment**
  Late or non-payment is our risk, not yours
- **Delivered to you; you never collect**
  By a permitted transporter we book, or the executor; paused only if your DFO says no in writing, until it agrees

THREE STEPS TO GET STARTED

1
Sign up online
Your business, contact details and the terms, signed with a code we email you. Licence and insurance photos can follow.
A few minutes

2
We check and countersign
Your licence and the company record; your signed copy is then on the Portal.
Within two business days

3
Train your staff
A short online video and quiz for each staff member who receives firearms.
At your pace

Leandri Starbuck
Admin coordinator, your contact for sign-up and onboarding

Email leandri@firearmdesk.co.za **Office** 081 770 2885

Sign up at firearmdesk.co.za/for-dealers/apply

Scan to sign up

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IF YOU WOULD LIKE TO READ MORE
Custody partner programme

Why dealers partner with us.

Steady estate work for the safe you already have, without the estate administration.

New estate work, without marketing
Attorneys and fiduciaries refer estate firearms to us; we propose partners by area and capacity, and the executor chooses.

No bad debt while we pay
Under the agreement we pay 15 days after month end, whether or not the estate has paid. Collecting from the estate is our risk.

Sales through your own shop
When an executor instructs a sale, it goes through your shop and you keep your 10% commission. The buyers stay your customers.

Income from space you already have
Your existing safe or strongroom earns R110 per firearm a month, plus R200 each time a firearm comes in.

None of the estate paperwork
Executors, families, letters of executorship and the estate's documents stay with us. Your counter sees the firearm, not the file.

A record that protects you
Every receipt is photographed and condition-recorded; every release follows the executor's signed instruction.

FOUNDING PARTNERS

At most two per area

For the first dealers appointed in each service area

- **First offer of new matters** in your area for 12 months from activation.
- **Your fees fixed for 24 months** from signature.
- **R51 per firearm received,** a founding-partner payment on top of your fees.

One firearm, stored seven months from day 15, then sold through your shop for R8,500

R200 intake + R51 founding-partner payment + 7 × R110 storage + 10% commission of R850 (founding partner, ex VAT)

R1,871
you earn

QUESTIONS DEALERS ASK

Does it cost me anything?
No. There is no joining fee, and we pay any increase in your existing insurance premium that our firearms cause.

Is it exclusive?
No. Your own customers and estate work stay yours. While a matter is with us, you deal with its executor through us. While the agreement runs, you don't approach a firm that referred a matter allocated to you and that we name to you on the portal, unless you dealt with it before signing.

Will you inspect my shop?
No. We never visit your premises. We check your licence (which specifies your safe or strongroom) and insurance from the copies you upload.

Can I leave?
Yes. Either side may leave free on short notice before activation; after that, on 90 days' notice, ending no earlier than six months after activation.

Ready? Sign up in a few minutes.

firearmdesk.co.za/for-dealers/apply
Leandri Starbuck · leandri@firearmdesk.co.za · 081 770 2885

Scan to sign up

Full partner terms, worked examples and answers to common questions: **firearmdesk.co.za/for-dealers**. Final terms are in the partner agreement.

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